

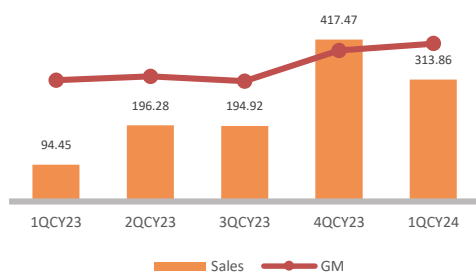
OCTOPUS Result Review - 1QCY24



Friday, May 3, 2024

| Rupees' millions | 1QCY24 | 1QCY23 | YoY | CY23 | CY22 | YoY |
|------------------------------|-------------|-------------|-----------------|-------------|-------------|----------------|
| Net Sales | 314 | 94 | 232.3% ▲ | 903 | 687 | 31.5% ▲ |
| Cost of Sales | 109 | 47 | 131.9% ▲ | 398 | 309 | 28.5% ▲ |
| Gross Profit | 205 | 47 | 332.4% ▲ | 505 | 378 | 33.9% ▲ |
| SG&A Expenses | 70 | 36 | 95.8% ▲ | 314 | 204 | 54.0% ▲ |
| Other Expenses | 0.3 | 0 | - | 0 | 0 | - |
| Other Income | 1 | 251 | 99.7% ▼ | 333 | 257 | 29.8% ▲ |
| Operating Profit | 135 | 262 | 48.7% ▼ | 525 | 430 | 21.9% ▲ |
| Finance Cost | 0.08 | 0.02 | 347.1% ▲ | 1.5 | 0.0 | - |
| Profit Before Taxation | 134.6 | 262 | 48.7% ▼ | 523 | 430 | 21.6% ▲ |
| Taxation | 11.0 | 19 | 43.0% ▼ | 7 | 25 | 71.1% ▼ |
| Profit After Taxation | 124 | 243 | 49.1% ▼ | 516 | 405 | 27.3% ▲ |
| Earnings Per Share | 0.79 | 1.78 | 55.8% ▼ | 3.54 | 2.96 | 19.5% ▲ |
| Dividend | 0.00 | 0.00 | | 0.00 | 0.00 | |
| Bonus | 0.00 | 0.00 | | 0% | 0.15 | |
| Gross Margin | 65.2% | 50.1% | 15.1% ▲ | 56.0% | 55.0% | 1.0% ▲ |
| SG&A Expenses to Sales | 22.4% | 37.9% | 15.6% ▼ | 34.8% | 29.7% | 5.1% ▲ |
| Other Expenses to Sales | 0.1% | 0.0% | 0.1% ▲ | 0.0% | 0.0% | 0.0% ▼ |
| Other Income to Sales | 0.2% | 265.8% | 265.5% ▼ | 36.9% | 37.4% | 0.5% ▼ |
| Effective Taxation | 8.1% | 7.3% | 0.8% ▲ | 1.4% | 5.8% | 4.4% ▼ |
| Net Margin | 39.4% | 25.5% | 218.1% ▼ | 57.1% | 59.0% | 1.8% ▼ |

Sales (Rs'mn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

